

ZEW Financial Market Survey: Results January 2004

Current economic situation	good		normal		bad		balance	
Eurozone	2.9	(+1.6)	37.2	(+7.7)	59.9	(-9.3)	-57.0	(+10.9)
Germany	3.3	(+2.0)	18.5	(+4.8)	78.2	(-6.8)	-74.9	(+8.8)
USA	31.8	(+6.9)	59.1	(-3.6)	9.1	(-3.3)	22.7	(+10.2)
Japan	2.7	(-1.9)	40.9	(+4.9)	56.4	(-3.0)	-53.7	(+1.1)
United Kingdom	13.9	(+3.9)	73.5	(-1.2)	12.6	(-2.7)	1.3	(+6.6)
France	2.3	(+0.6)	29.4	(+5.1)	68.3	(-5.7)	-66.0	(+6.3)
Italy	2.4	(+1.0)	30.5	(+5.8)	67.1	(-6.8)	-64.7	(+7.8)
Economic expectations	improve		no change		get worse		balance	
Eurozone	81.1	(+1.6)	17.9	(-1.3)	1.0	(-0.3)	80.1	(+1.9)
Germany (=ZEW Indicator)	75.2	(+0.8)	22.5	(-2.1)	2.3	(+1.3)	72.9	(-0.5)
USA	49.4	(-2.5)	42.5	(+4.3)	8.1	(-1.8)	41.3	(-0.7)
Japan	63.5	(+1.3)	35.8	(-1.0)	0.7	(-0.3)	62.8	(+1.6)
United Kingdom	38.9	(+0.8)	57.0	(-1.9)	4.1	(+1.1)	34.8	(-0.3)
France	77.1	(+1.4)	21.9	(-1.1)	1.0	(-0.3)	76.1	(+1.7)
Italy	72.1	(-1.9)	26.5	(+2.8)	1.4	(-0.9)	70.7	(-1.0)
Inflation rate	increase		no change		decrease		balance	
Eurozone	20.9	(-4.4)	64.8	(+1.3)	14.3	(+3.1)	6.6	(-7.5)
Germany	21.8	(-2.6)	66.1	(+0.1)	12.1	(+2.5)	9.7	(-5.1)
USA	49.5	(+1.8)	45.9	(+0.1)	4.6	(-1.9)	44.9	(+3.7)
Japan	33.1	(-1.8)	62.8	(+0.8)	4.1	(+1.0)	29.0	(-2.8)
United Kingdom	32.3	(+2.0)	60.1	(-1.1)	7.6	(-0.9)	24.7	(+2.9)
France	17.6	(-6.3)	68.3	(+4.0)	14.1	(+2.3)	3.5	(-8.6)
Italy	19.1	(-5.6)	66.3	(+1.8)	14.6	(+3.8)	4.5	(-9.4)
Short-term interest rates	increase		no change		decrease		balance	
Eurozone	24.2	(-7.6)	66.7	(-0.2)	9.1	(+7.8)	15.1	(-15.4)
USA	50.0	(-3.7)	49.0	(+3.0)	1.0	(+0.7)	49.0	(-4.4)
Japan	21.9	(-3.0)	78.1	(+3.0)	0.0	(+/-0.0)	21.9	(-3.0)
United Kingdom	48.7	(-8.2)	47.9	(+6.1)	3.4	(+2.1)	45.3	(-10.3)
Long-term interest rates	increase		no change		decrease		balance	
Germany	67.6	(-4.2)	27.4	(+3.0)	5.0	(+1.2)	62.6	(-5.4)
USA	75.0	(-4.0)	21.4	(+3.6)	3.6	(+0.4)	71.4	(-4.4)
Japan	61.2	(+3.6)	37.8	(-2.9)	1.0	(-0.7)	60.2	(+4.3)
United Kingdom	68.0	(-3.2)	29.9	(+3.8)	2.1	(-0.6)	65.9	(-2.6)
Stock market indices	increase		no change		decrease		balance	
STOXX 50 (Eurozone)	75.5	(-2.4)	15.4	(+2.4)	9.1	(+/-0.0)	66.4	(-2.4)
DAX (Germany)	76.2	(-0.4)	14.4	(+0.4)	9.4	(+/-0.0)	66.8	(-0.4)
TecDax (Germany)	72.1	(-0.2)	17.4	(+0.7)	10.5	(-0.5)	61.6	(+0.3)
Dow Jones Industrial (USA)	68.8	(-1.0)	20.7	(+1.0)	10.5	(+/-0.0)	58.3	(-1.0)
Nikkei 225 (Japan)	76.9	(+1.6)	18.2	(-2.4)	4.9	(+0.8)	72.0	(+0.8)
FT-SE 100 (UK)	65.6	(-0.8)	25.8	(+0.5)	8.6	(+0.3)	57.0	(-1.1)
CAC-40 (France)	72.2	(-1.5)	18.1	(+0.8)	9.7	(+0.7)	62.5	(-2.2)
MIBtel (Italy)	71.2	(-0.8)	19.1	(-0.5)	9.7	(+1.3)	61.5	(-2.1)
Exchange rates (vs. Euro)	appreciate		no change		depreciate		balance	
Dollar	30.1	(+8.3)	26.6	(+3.4)	43.3	(-11.7)	-13.2	(+20.0)
Yen	17.9	(+0.3)	64.1	(+3.5)	18.0	(-3.8)	-0.1	(+4.1)
UK Pound	13.1	(+3.2)	59.2	(+0.7)	27.7	(-3.9)	-14.6	(+7.1)
Swiss Franc	10.5	(+0.1)	67.4	(-3.0)	22.1	(+2.9)	-11.6	(-2.8)
Commodities	increase		no change		decrease		balance	
Oil (Brent Crude)	7.9	(-3.1)	53.4	(+0.6)	38.7	(+2.5)	-30.8	(-5.6)
Sectors	improve		no change		get worse		balance	
Banks	76.6	(-1.2)	20.9	(+1.5)	2.5	(-0.3)	74.1	(-0.9)
Insurance companies	69.5	(+0.6)	27.6	(+1.4)	2.9	(-2.0)	66.6	(+2.6)
Automobile	34.1	(-0.9)	51.8	(-2.4)	14.1	(+3.3)	20.0	(-4.2)
Chemicals / Pharmaceuticals	52.4	(+4.9)	43.6	(-3.2)	4.0	(-1.7)	48.4	(+6.6)
Steel	51.3	(+4.5)	43.2	(-2.2)	5.5	(-2.3)	45.8	(+6.8)
Electronics	57.9	(+5.0)	38.5	(-5.7)	3.6	(+0.7)	54.3	(+4.3)
Mechanical engineering	57.1	(+5.8)	34.9	(-3.5)	8.0	(-2.3)	49.1	(+8.1)
Retail / Consumer goods	31.1	(-11.7)	54.6	(+7.2)	14.3	(+4.5)	16.8	(-16.2)
Construction	11.4	(-2.5)	66.9	(+4.1)	21.7	(-1.6)	-10.3	(-0.9)
Utilities	38.6	(+1.4)	58.5	(-1.1)	2.9	(-0.3)	35.7	(+1.7)
Services	70.4	(+4.2)	28.9	(-2.8)	0.7	(-1.4)	69.7	(+5.6)
Telecommunications	79.9	(+5.6)	19.0	(-4.3)	1.1	(-1.3)	78.8	(+6.9)
Information technology	81.8	(+3.9)	16.0	(-3.6)	2.2	(-0.3)	79.6	(+4.2)

Note: 310 Analysts participated in the January survey which was conducted during the period 12/22 to 01/19/04. Analysts were asked about their expectations for the next 6 months. Numbers displayed are percentages (month-over-month percentage point changes in parentheses). Balances refer to the difference between positive and negative assessments.